

7 Steps to a Successful Partnership



Start the conversation early

The best firms are usually the busiest.



Do your homework

This includes calling references.



Ask tough questions

Don't be afraid to ask how and why.



Read all documents

Words turn into buildings.



Never be the bottleneck

The schedule-adherence mantra.



Over-communicate

Don't assume. Document and clarify.



Share the glory

Always give appropriate credit and kudos.

Agree with these steps? Have anything to add?
Email us at info@wbrcae.com

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