



7 Steps to a Successful Partnership

WBRC 
ARCHITECTS • ENGINEERS



How do you find the right A/E team to work with—and keep that relationship strong?

Guide to a Successful Partnership



STEP 1

Start the conversation early

The best firms are usually the busiest.



STEP 2

Do your homework

This includes calling references.



STEP 3

Ask tough questions

Don't be afraid to ask how and why.



STEP 4

Read all documents

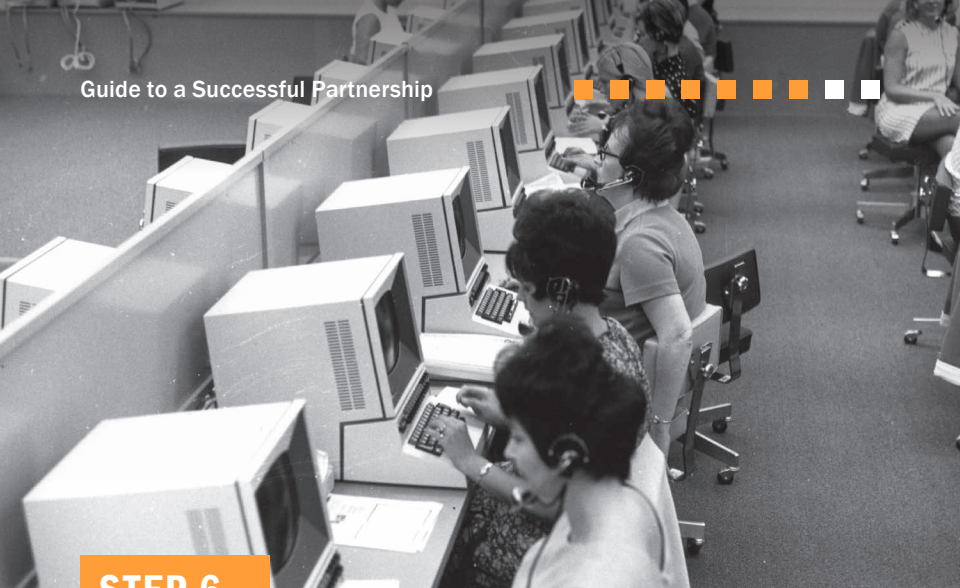
Words turn into buildings.



STEP 5

Never be the bottleneck

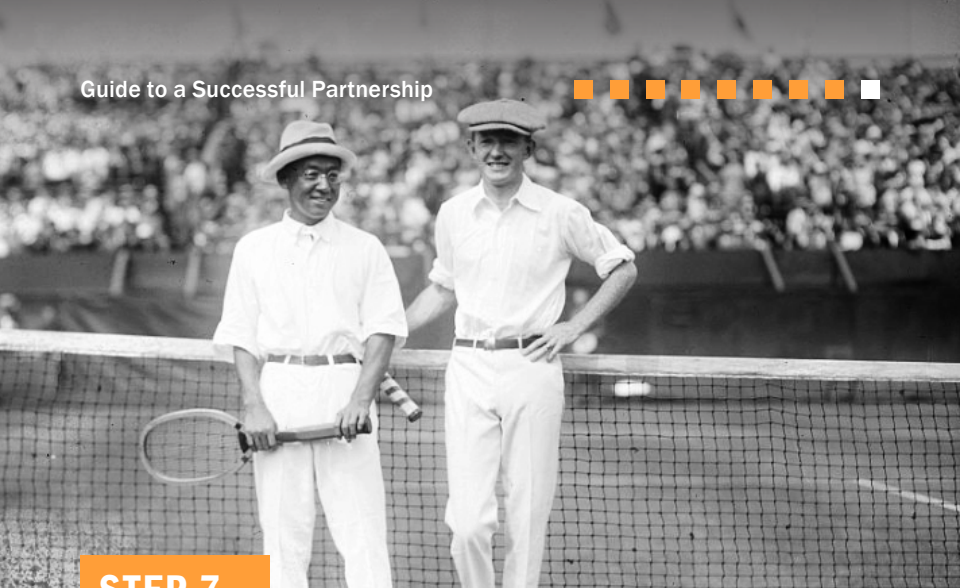
The schedule-adherence mantra.



STEP 6

Over-communicate

Don't assume. Document and clarify.



STEP 7

Share the glory

Always give appropriate credit and kudos.



Download the checklist

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Upcoming project? Let's talk!

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